



Les Mills World of Fitness Limited
186 Victoria Street West, Auckland, New Zealand, PO Box 90060, Auckland Mail Centre,
Telephone 09-379 9550, Facsimile 09-373 4758.

25th March 1999

George NELSON
ORTOPEDICA
PO BOX 20-843
GLEN EDEN 1208

Dear George,

We trust that the week of 22nd to 28th of March 1999 was successful for the promotion of your products that you displayed and demonstrated in the reception foyer at Les Mills World of Fitness.

Thank you for being available to provide free check ups and advice for our members and for allowing our staff to purchase your product at a discounted rate.

We appreciate your time spent providing a customer service for our members. We trust that you have been able to gain sufficient leads from this opportunity to advertise your business to such a receptive market of people.

We wish you every success in the future.

Kind regards

Kathy HIGHLAND
SERVICES AND ACCOUNTS MANAGER



7 December 1998

TO WHOM IT MAY CONCERN

RE: George Nelson
Podologist - Physiotherapist
162 Hepburn Road
Glendene
Auckland 1008.
Ph/Fax (09) 813 3810

George Nelson spent a week at our club in Te Atatu South offering his services to our staff and clients. George was very professional and displayed an obvious depth of knowledge that was well received by all.

His friendly outgoing personality, and unquestionable expertise, made George a valuable and highly interesting addition to the services normally provided by our club. I am sure that our members and staff appreciated his advice and are benefiting greatly from his products.

I look forward to having George return to our club at a later date, and strongly recommend his high quality of service and professionalism. George is a refreshing asset that would compliment any related industry.

Yours Faithfully,

Matthew Adsett
Club Manager.



Contours - West Auckland, 199B Lincoln Road, Henderson, Auckland, N.Z.
Ph 836-9099 Fax 836-9091
Branches throughout Australia and New Zealand

19 October 1998

Ortopedica
George Nelson
Podologist - Physiotherapist
162 Hepburn Rd
Glendene
Auckland 1008
Ph/Fax (09) 813 3810

Dear George,

Thanks for coming down to our club and being part of our Open Day. Thanks too to Dina.

It seems that many people were interested in what you had to offer them. I hope you got lots of business from the day.

Yes, we will be interested in you perhaps coming in again next year if and when we have another Open Day. We will call you nearer the time.

Thankyou for your generous offer of a 50% reduction in price for our staff. Hopefully they will order some innersoles from you in the near future. They are on their feet all day and I am sure they would benefit from them.

Once again thanks for your time and effort.

Kind regards,

Noel and Janelle Fletcher
and the Contours team.